Fuorisalone.it Design Guide

Milan Design Week 2023 Dedicated Communication and Promotion Formats

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Fuorisalone / 17-23 April 2023



Laboratorio Futuro

Fuorisalone.it 2023 theme

"Laboratorio Futuro" (Future Lab) offers a reflexion on how we imagine our future, in connection with the unique times we are living.

'Lab' because we have imagined this edition as an opportunity to confront, imagine and build alternative ideas, through a moment of collective conversation, to focus on opportunities and critical aspects, but also contradictions.

Lab as a place for debate, a concrete place in which errors are considered a useful element to evolve.

Lab as a shared working process, as a method to build, in the present, solutions to afford us a future, which could soon become an illusion.

We are living a historical moment in which the great characterizing themes are all strongly connected by a fil rouge: from climate change to the energetic crisis, through war and political instability.

We have chosen a theme which recalls the experimental aspects of design and intending this as an invite, a challenge to reflect on how we want to design change, to answer the many challenges ahead.

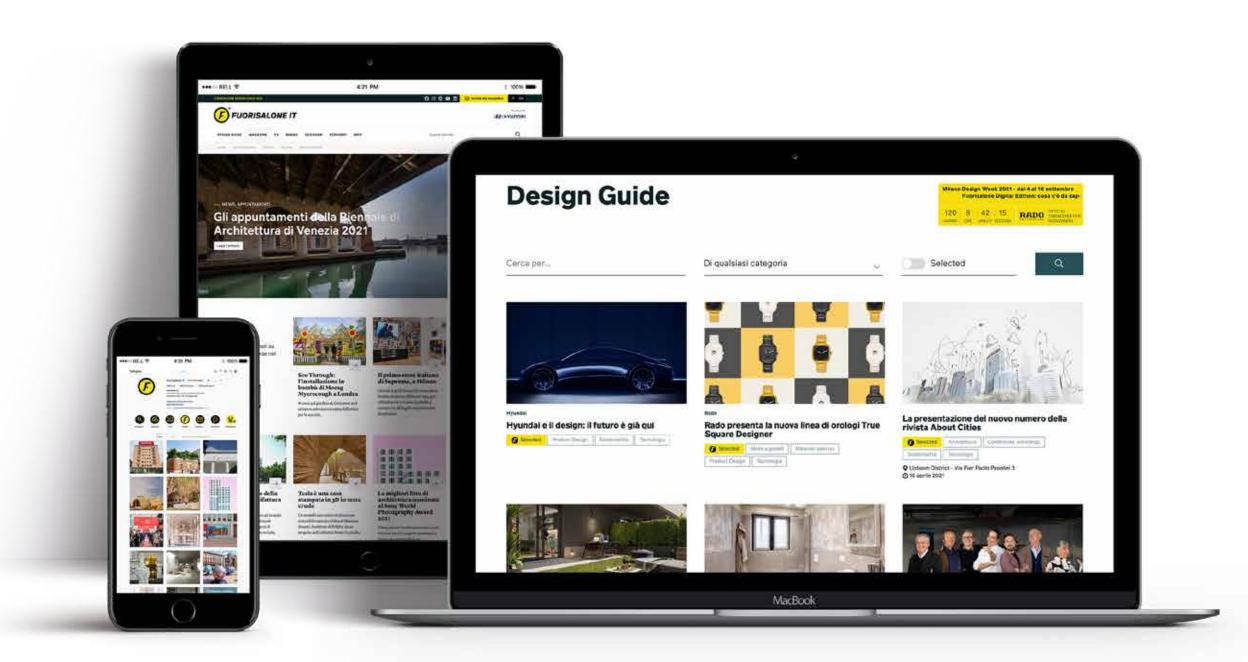
And to do this, once again, design can be a tool for reflection and at the same time collective enterprise.



Take part in the official event guide of Fuorisalone.

Find with us the best solution for your marketing goals and reach the Milan Design Week audience.

www.fuorisalone.it



Communication plans

Choose or put together your own communication plan to suit your needs and budget.

Formats Fuorisalone 2023

Updated from 23 March

- **Free /** 0€
- **Base /** 1.200€ + vat

Extra tools

- ✓ Newsletter
- Magazine
- Social media
- Fuorisalone TV



Format Free

Take part to Fuorisalone, upload your event

Fuorisalone.it makes uploading your event (either physical in a location in Milan, or digital) accessible to everyone through **the reserved area**, free of charge, from January 2023.







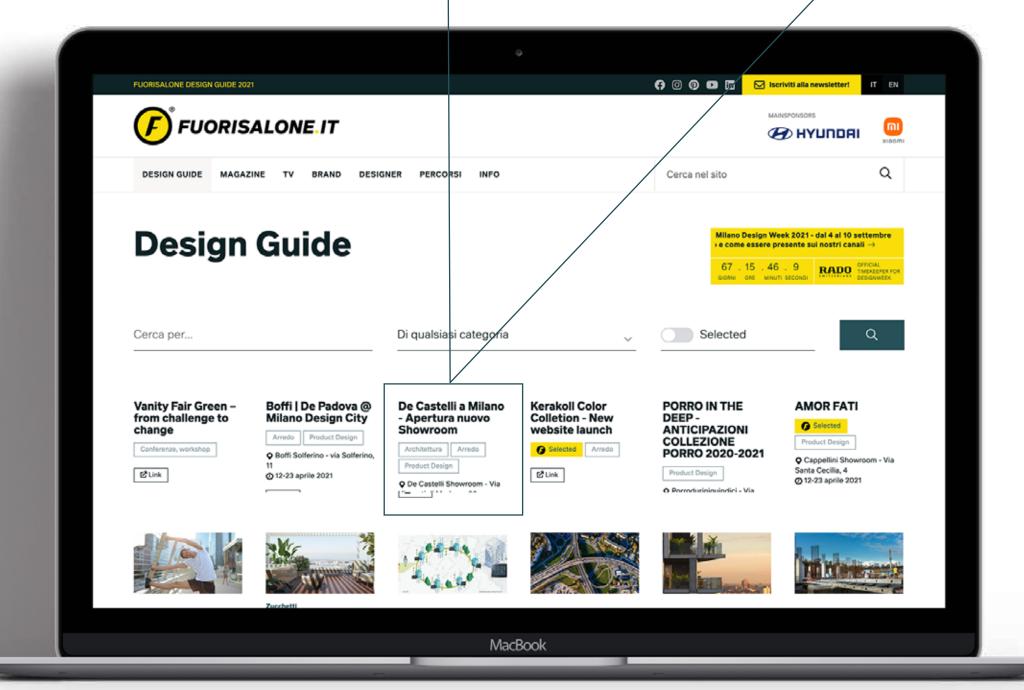
Register > Access > Upload the event

The event will appear in the Event Guide and on the online map with a mention.

De Castelli a Milano - Apertura nuovo Showroom

Architettura Arredo
Product Design

Q De Castelli Showroom - ViaVisconti di Modrone 20☑ 12-18 aprile 2021





Format Base New

Promote your event with the official guide and map

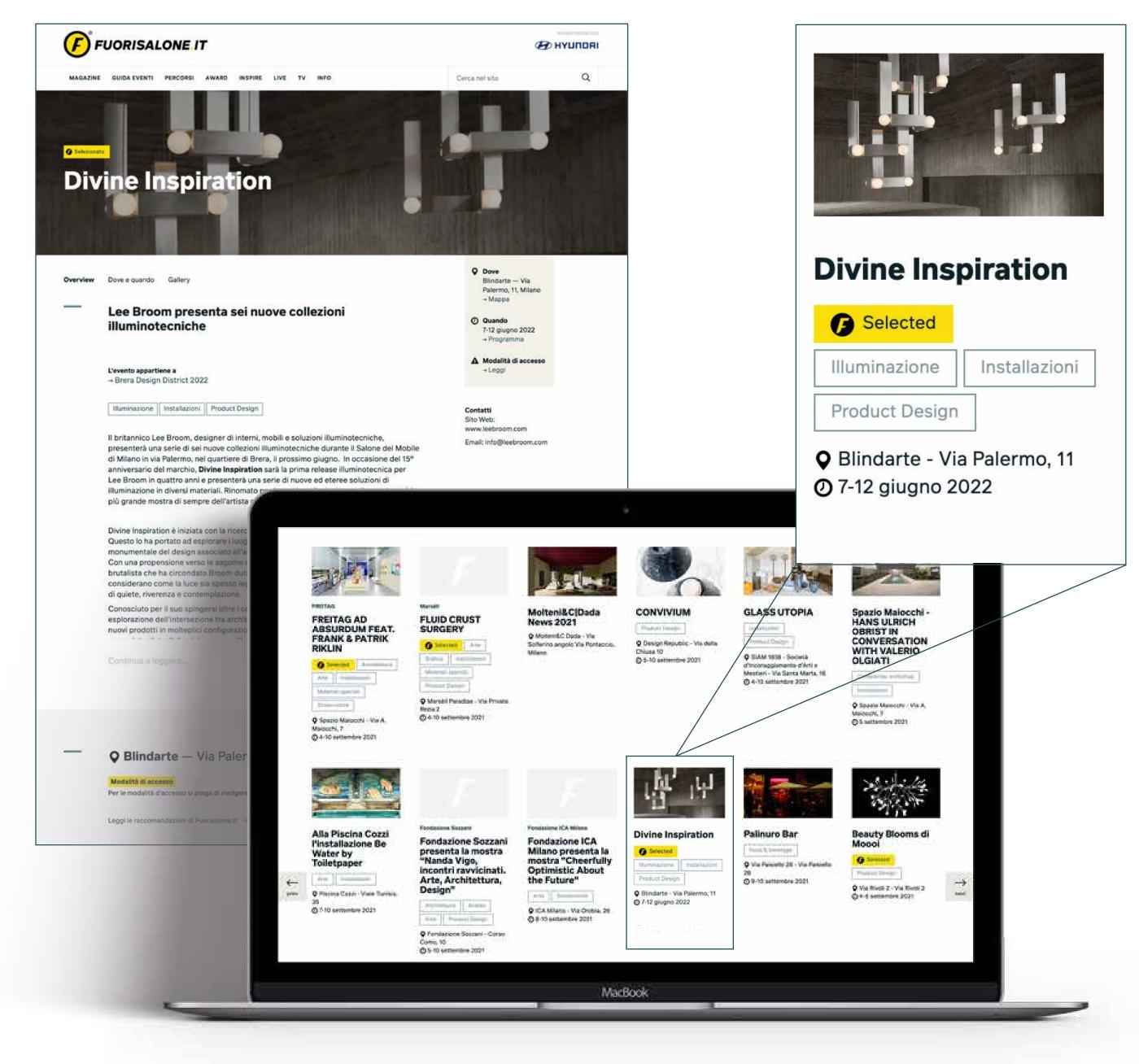
For those who want to be featured in the event guide

Event Guide:

- BASE visibility of the event page
- brand page
- linked designer pages
- pin on the Fuorisalone digital map

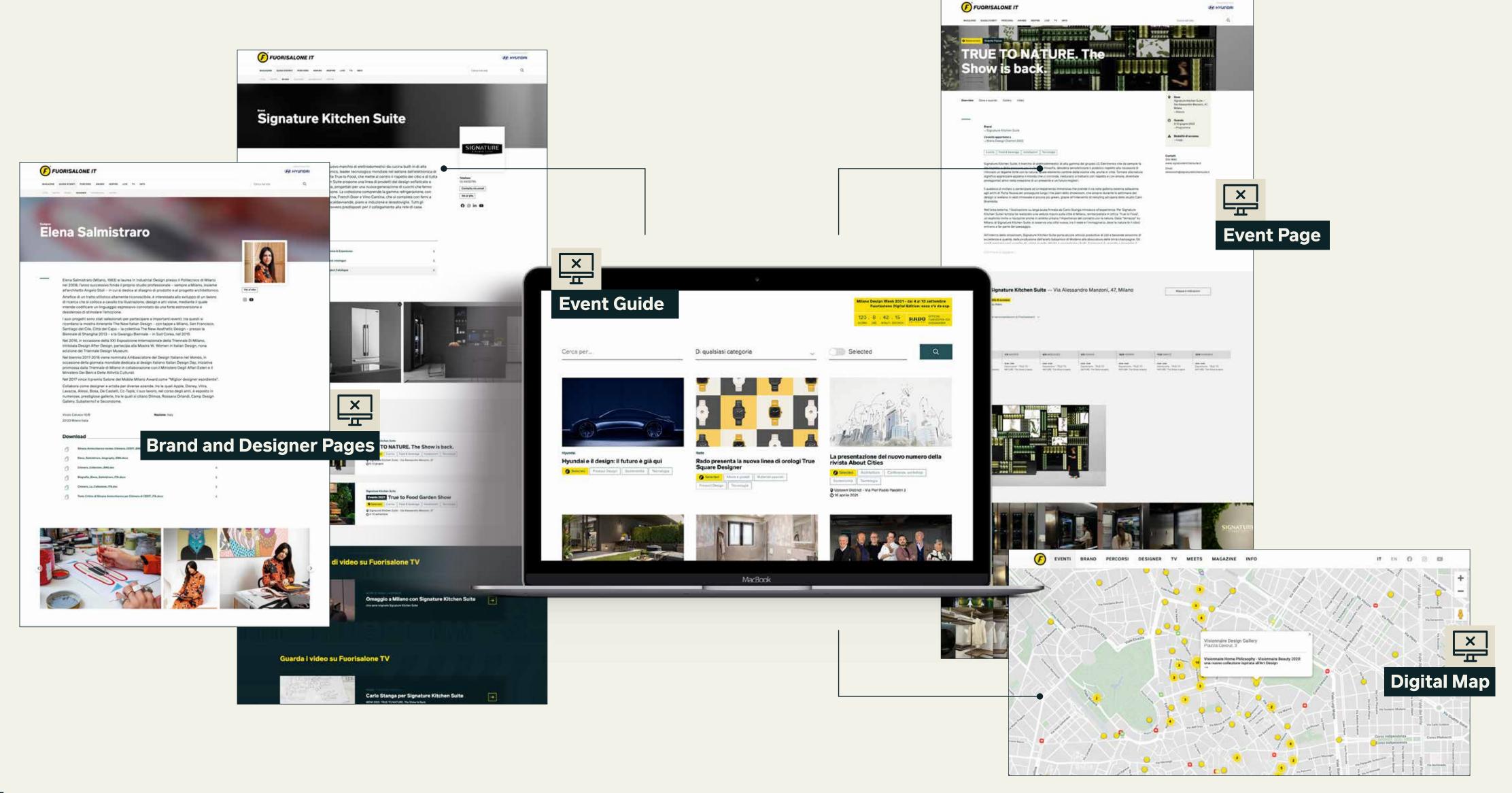
Price: **1.500** € + vat

Plan updated from 23 March





PlatformWebsite





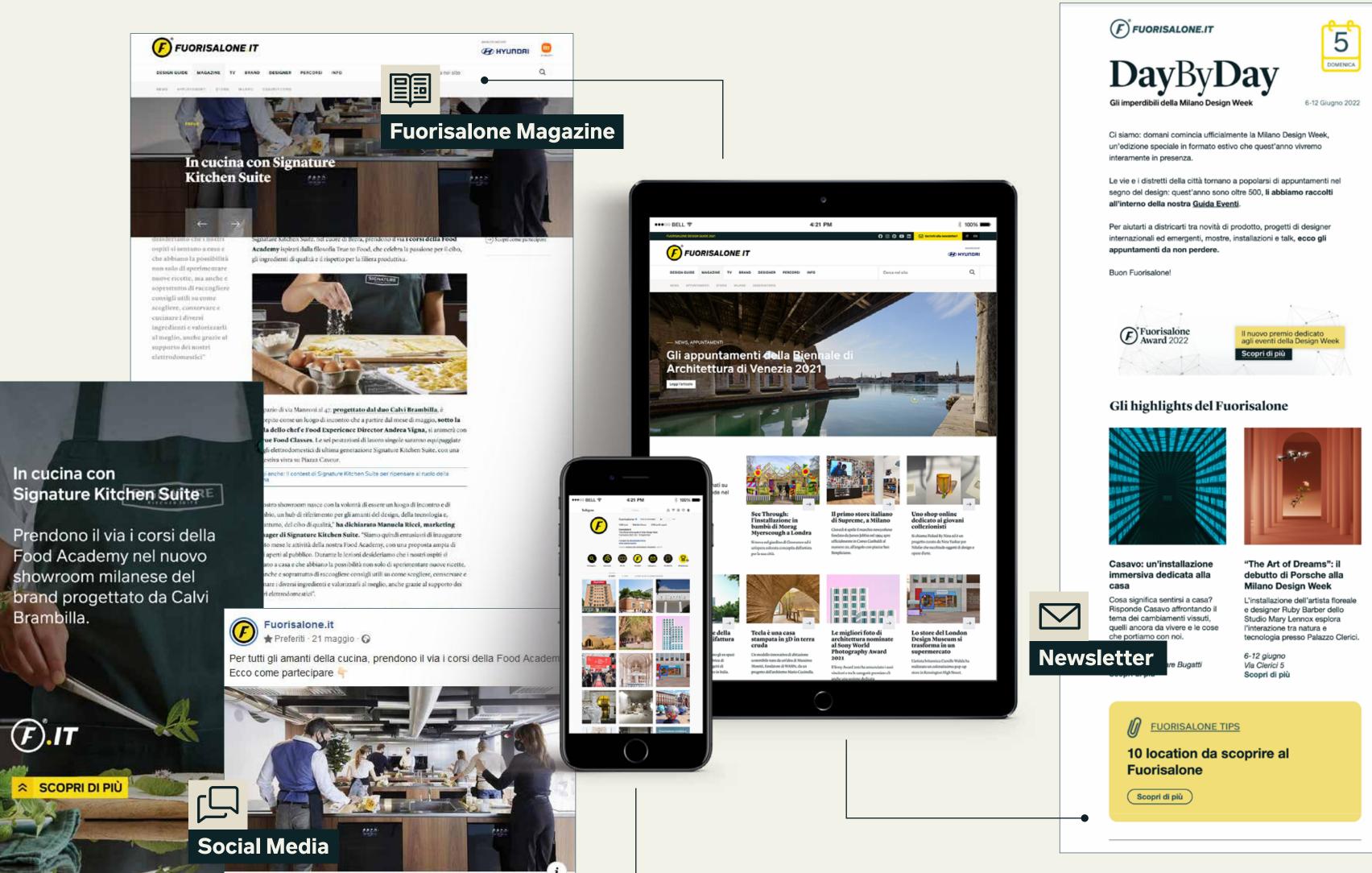
Platform

Social and digital channels

FUORISALONE.IT

In cucina con Signature Kitchen Suite

"Durante le lezioni desideriamo che i nostri ospiti si sentano a casa e...







Additional tools For increased visibility

a) Newsletter DayByDay

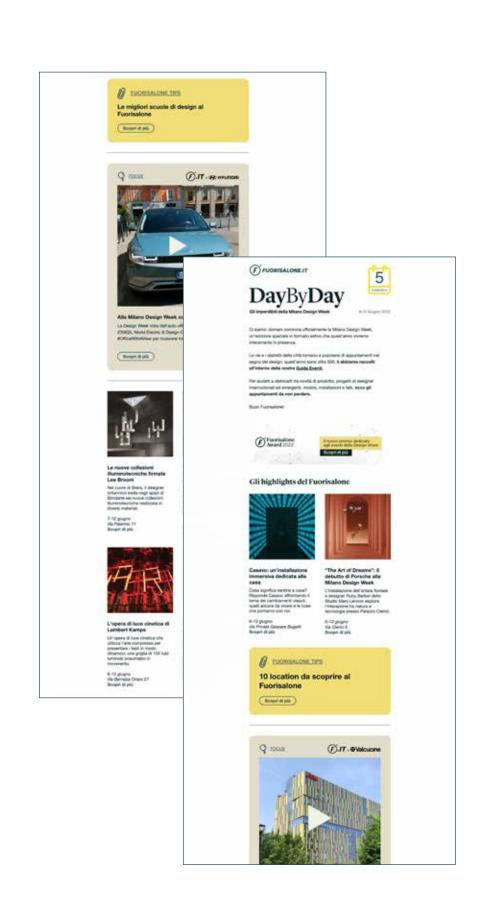
The **DayByDay** newsletter is published on the occasion of Design Week and has 7 issues (from Sunday 16 April to Saturday 22 April) and gives you the opportunity to get:

- N. 1 box within the DayByDay newsletter with content on Fuorisalone.it dedicated to the customer.

Each newsletter contains a total of 8 boxes per company

Running out of activities

Price: **800 €** + **vat**



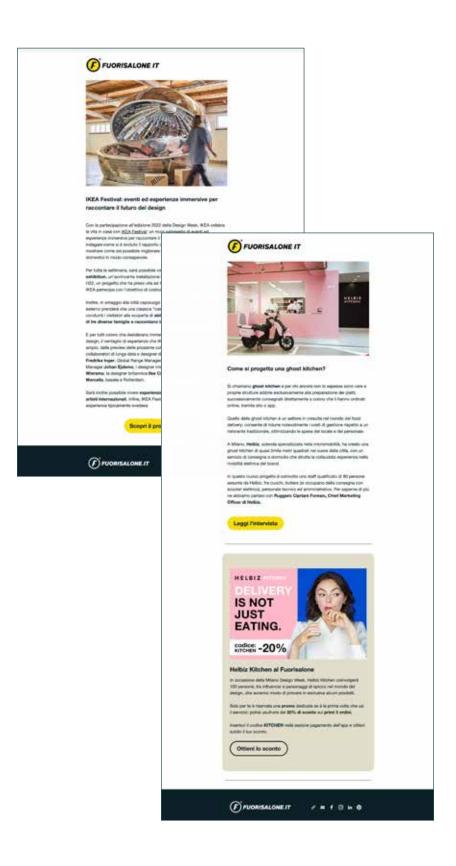
b) Dedicated Newsletter

The dedicated newsletter offers direct communication to the Fuorisalone audience through a mailing exclusively dedicated to the company.

 N.1 dedicated newsletter with dedicated content to promote the company

The dedicated newsletters linked to the Design Week period must be booked in the period from 10 March to 10 April

Price: **1.500** € + vat





Additional tools For increased visibility

c) Newsletter L'Indispensabile

The newsletter **L'Indispensabile** is published every Friday of the year. In the 4 issues before Design Week, you can buy a box with preview or anticipation activities.

- N. 1 preview box in the newsletter L'Indispensabile with a content on Fuorisalone.it dedicated to the customer.

There are a total of 2 boxes in the Fuorisalone Preview section per newsletter issue

Price: **800 €** + **vat**

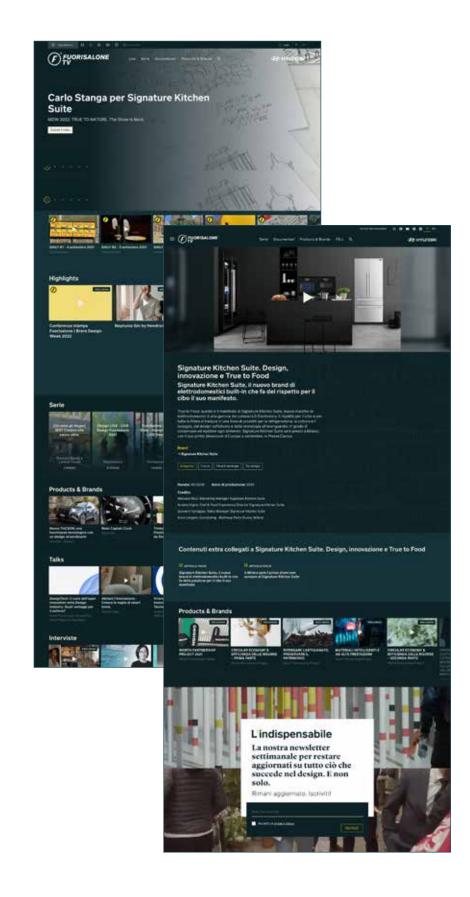


d) Fuorisalone TV

A chance that offers direct visibility through video content or series of videos published in the on-demand schedule of **Fuorisalone's digital TV**, accessible by everyone at all times and free of charge. Each video publication or series includes a promotion of the content through the Fuorisalone Facebook page.

N. 1 video or N. 1 video series on
 Fuorisalone TV + sharing of content
 via N. 1 Facebook post

Price: **300 €** + **vat**



Additional tools

For extra Design Week visibility

e) Social media

Additional posts may be published apart from the months of March and April, which are exclusively dedicated to Design Week.

O - N. 1 single post 1.000€ + vat

- N. 1 single post singolo with gallery

1.200€ + vat

- N. 1 Story up to 5 images or videos

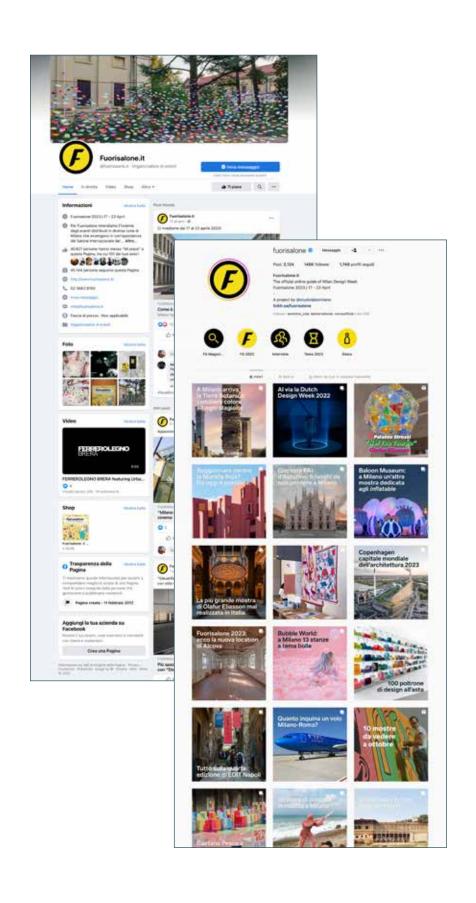
600€ + vat

- N. 1 Reel (provided by the customer)

1.500€ + vat



in - N. 1 single post 250€ + vat



f) Magazine

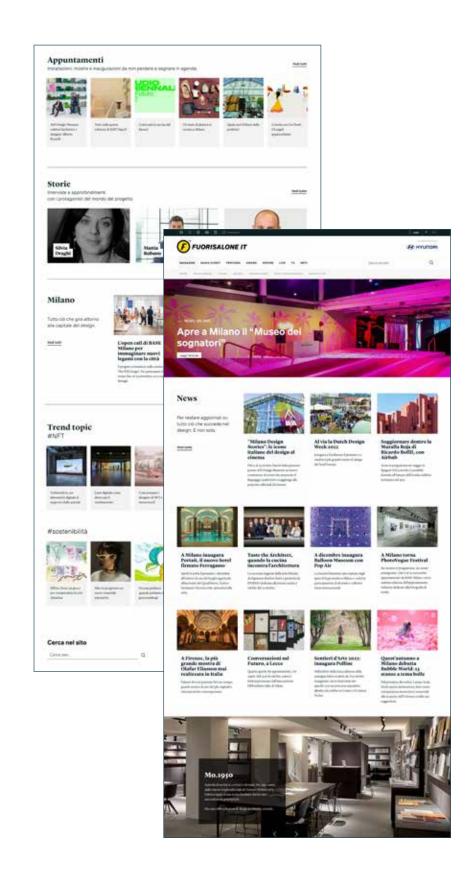
Fuorisalone's online magazine features content all year round.

During the period before and after Design Week there is the possibility to purchase the publication of:

- N. 1 editorial article + issue in the newsletter L'Indispensabile
- N. 1 editorial article + issue in the newsletter L'Indispensabile + sharing on FB and LinkedIn
- N. 1 editorial article + issue in the newsletter L'Indispensabile + sharing on FB and LinkedIn + post IG

Price:

800 € | 1.000 € | 1.900 € + vat





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Contacts

Via Palermo, 1 20121 - Milano

T. (+39) 02 36.63.81.50 info@studiolabo.it

